



Rebate Program Refresher and Update - Insulation

November 2022

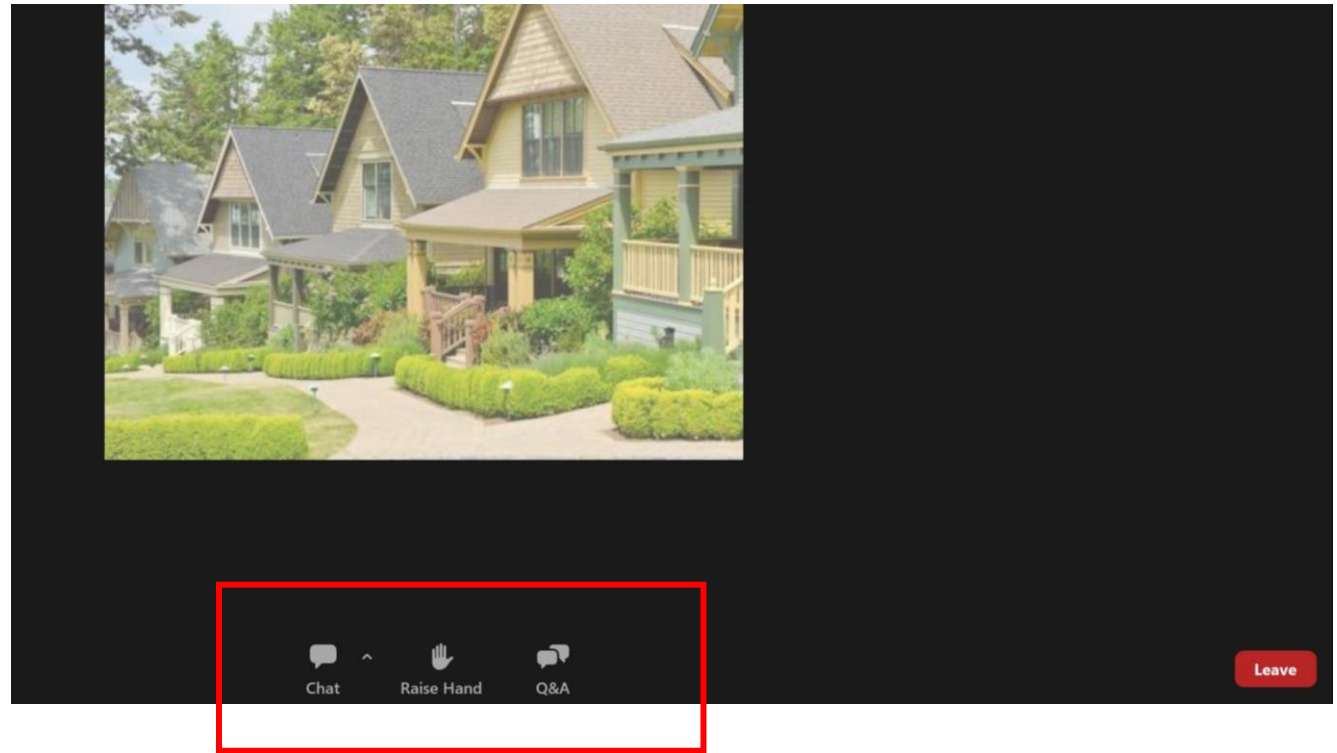


HPSC

HOME PERFORMANCE
STAKEHOLDER COUNCIL

Housekeeping

- Attendees are muted and videos off
- Use Q&A box for questions
 - Opportunity to raise your hand and be unmuted during Q&A later
- Use chat box for comments/other discussions
- Will be recorded and slides will be sent out



Agenda

- The HPSC and Rebate Programs
- Rebate Program Refresher and Update
 - Introductions
 - Year in review
 - Helping your customers
- Q&A
- Contact Information

The HPSC and Rebate Programs

The HPSC & Rebate Programs



HOME PERFORMANCE CONTRACTOR NETWORK

Contractor Quality Assurance










REBATE & INCENTIVE PROGRAMS

Program Administration and Project Verification



The HPSC & Rebate Programs

Program Administrator	Program Name	Rebate Type
 	CleanBC Better Homes Income-Qualified Offer	<ul style="list-style-type: none"> • Windows • Heat pumps • Insulation*
 	CleanBC Better Homes	<ul style="list-style-type: none"> • Heat pumps • Insulation*
	Home Renovation Rebate Program	<ul style="list-style-type: none"> • Heat pumps • Insulation*
	Home Renovation Rebate Program	<ul style="list-style-type: none"> • Heat pumps • Insulation*
	FortisBC Income Qualified Rebate Program	<ul style="list-style-type: none"> • Heat pumps • Insulation*

Rebate Program Refresher and Update

Rebate Program Training for Insulation

November 22, 2022

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Introductions

FortisBC

- Ambrose Chia
- Tammy Grant

BC Hydro

- Kirsty Pappas
- Alliance Team

Government of BC

- Grant Moonie

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Agenda

1. Introductions
2. Year in review
3. Helping your customers
4. Questions

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Year in review

Total # of insulation applications we've seen in the past year

November 2021 to November 2022	BC Hydro Service Territory	FortisBC Service Territory
Attic - flat and cathedral ceiling	1,072	2,038
Basement/crawlspace walls	319	417
Exterior wall cavities and sheathing	191	194
Other (exposed floor, floor over crawlspace, basement header)	142	113
Total	1,724	2,762
	4,486	

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Helping your customers

1. Understand the rebates available
2. Important info to include on invoices
3. PRC to HPCN transition

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Insulation Rebates in BC

Provincial

Up to \$5,500



Federal

Up to \$5,000



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General Eligibility Requirements

- FortisBC or BC Hydro residential customer (or participating municipalities)
- Primary space heating system = electricity, natural gas, oil, wood or propane
- Meets electricity consumption requirements (BC Hydro)
- Eligible homes:
 - 12 months or older
 - Single family detached (includes individually metered suites)
 - Mobile home on permanent foundation
 - Row / townhouse, duplex

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General Eligibility Requirements

- Installed by:
 - Program Registered Contractor
 - Home Performance Contractor Network
- Eligible insulation types:
 - batt
 - loose fill
 - board
 - spray foam
- Installed to reduce heat loss from a living space
- Installed in accordance with the *Best Practice Guide for Air Sealing and Insulation Retrofits for Single Family Homes*

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CleanBC Income Qualified Program

Program Overview

- The CleanBC Better Homes Income Qualified Program provides enhanced rebates covering up to 95% of project costs to help make energy-saving home upgrades more affordable
- Complement to existing energy efficiency rebate programs offered in British Columbia
- Developed and funded by the Province of British Columbia and administered in partnership with CLEAResult Canada
- Launched in February 2022
- Visit <https://betterhomesbc.ca/rebates/income-qualified/>
- To become a IQP Registered Contractors email IQPcontractorsupport@clearesult.com

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CleanBC Income Qualified Program

Program Goals

- **Improve Energy Affordability**
 - Enable income-qualified households facing financial hardship to achieve higher efficiencies
- **Increase Market Awareness**
 - Enrich residents' knowledge of energy efficiency and fuel switching opportunities
- **Reduce Greenhouse Gas Emissions**
 - Support achieving GHG emission reductions to address climate change

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CleanBC Income Qualified Program

Eligibility Requirements

MAXIMUM INCENTIVES

Level 1

Incentive capped at **95%** of project costs, up to a maximum per measure

Level 2

Incentive capped at **60%** of project costs, up to a maximum per measure

ELIGIBLE HOUSING TYPES



Single family detached home



Duplex



Row/Townhouse



Manufactured/
Mobile home*



Secondary suite in a single family detached home**

*Must be on a permanent foundation

**Must have an independent utility meter

ELIGIBLE MEASURES



Windows/Doors

Up to **\$9,500**, \$950 per window or door



Insulation

Up to **\$5,500**



Heat Pumps

Up to **\$9,500**



Heat Pump Water Heaters

Up to **\$3,500**

Additional rebates available for ventilation, health & safety, and electrical panel upgrades.

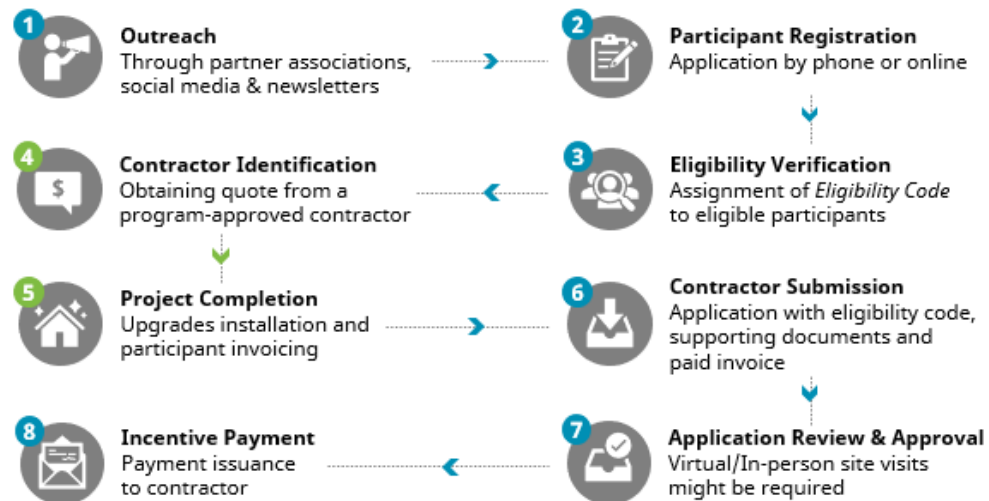
All participants must pay for their own utility bills.
Additional terms and conditions apply, visit betterhomesbc.ca/income-qualified for more details.

CleanBC Income Qualified Program

Eligibility Requirements

Participation Journey

Contractor-based retrofit program for income qualified households in B.C.



ADDITIONAL OPTIONAL SERVICES

For Participants

Energy Coaching & Assessments

- Contractors Identification
- Energy Education
- Enrollment Support
- Measure Prioritization
- Program Requirements
- Quote Review
- Understanding Invoices

For Contractors

Energy Coaching

- Application Support
- Payment Processing Support
- Program Requirements
- Verification of Eligibility Code
- Verification of Equipment Eligibility

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Income Qualified Program Rebate Details

- Available rebate up to \$5,500
- Installed by:
 - Income Qualified Program Registered Contractor
- Eligible insulation types: batt, loose fill, board, or spray foam
- Installed to reduce heat loss from a living space
- Installed in accordance with the *Best Practice Guide for Air Sealing and Insulation Retrofits for Single Family Homes*
- installed in an eligible location and result in an increase in R-value. Eligible locations are:
 - attic
 - exterior wall cavity
 - exterior wall sheathing
 - basement/crawlspace
 - other: exposed floor, floor over crawlspace, basement header

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Insulation Rebates in BC

Program Differences

Program	Pre-registration	EnerGuide assessment	Stackable	Licensed contractor	PRC/HPCN Member
Provincial rebate programs: Better Homes and Home Renovation Rebate	No	No	Yes	Yes	Yes
CleanBC Income Qualified	Yes	No	Yes, with Greener Homes only	Yes	Yes
Federal rebate program: Greener Homes Grant	Yes	Yes	Yes	Yes	No

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Insulation Rebates in BC

Insulation Eligibility Measures and Rebates			
Upgrade Type	Minimum R-value added	Rebate value	
Attic – flat and cathedral ceiling	R12	$\$0.02 \times \text{square feet} \times \text{R-value added}$	Up to \$900
Exterior wall cavities	R12	$\$0.09 \times \text{square feet} \times \text{R-value added}$	Up to \$1,200
Exterior wall sheathing	R3.8	$\$0.09 \times \text{square feet} \times \text{R-value added}$	Up to \$1,200
Basement/crawlspace walls	R10	$\$0.09 \times \text{square feet} \times \text{R-value added}$	Up to \$1,200
Other – exposed floor, floor over crawlspace or basement header	R20	$\$0.07 \times \text{square feet} \times \text{R-value added}$	Up to \$1,000

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Insulation Rebates in BC

Application Submission

Customers must apply online for their rebates with the utility that primarily heats their home.

- FortisBC natural gas
- FortisBC electric
- BC Hydro

Start your rebate application

Ready to
apply?

If your projects are complete
and you have your
documents ready, apply for
your rebates.

Apply now →

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Helping your customers

1. Understand the rebates available
2. Important info to include on invoices
3. PRC to HPCN transition

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Supporting your customers

Invoice Requirements

- Installation date
- Customer name
- Site address
- Location(s) of installation
- Type of insulation
- Starting and final R-value
- Total insulation added in square feet
- Indicates fully paid

Sample Invoice

 The Good Insulation Company ¹
123 Main Street Vancouver, BC V2M 4L8
1 (866) 875-2736 ²
hello@gic.com

³ PO#: 112098
GST 123456789 RT 0001

INSTALLATION ADDRESS ⁵
Mr. Joe Bewarm
4353 Ontario Street
Vancouver, BC
V2M 4L8

INVOICE DATE	PLEASE PAY	DUE DATE
⁴ 15/04/2019	\$2,415.00	15/05/2019

DESCRIPTION	HRS/QTY	RATE	SUBTOTAL
⁶ Location: Attic – Top Floor ⁷ Type of Insulation: Loose fill ⁸ Starting & Final R Value: R10 to R40 ⁹ Square Footage: 1400	1	\$1,600.00	\$1,600.00
⁶ Location: Attic- Main Floor ⁷ Type of Insulation: Loose fill ⁸ Starting & Final R Value: R28 to R40 ⁹ Square Footage: 700	1	\$700.00	\$700.00

SUBTOTAL \$2,300.00 ⁷

GST (5%) \$115.00

TOTAL \$2,415.00

¹⁰ PAID

fortisbc.com/rebates or bchydro.com/homerebates

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Helping your customers

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3. **PRC to HPCN transition**

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Home Performance Contractor Network

- The Home Performance Contractor Network (HPCN) is replacing our previous Program Registered Contractor (PRC) initiative
- HPCN is managed by the Home Performance Stakeholder Council (HPSC)
- Training and wage subsidies available for limited time.
- Visit <https://registeredbcccontractor.ca/> for more information about your company.



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Contractor Directory

- www.bchydro.com/hpcn
- www.betterhomesbc.ca/find-a-contractor/
- www.homeperformance.ca/find-a-contractor

Find a registered contractor near you

What **type** of efficiency upgrade are you planning?

Where is the home **located**?

Submit

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Program Support

Customers

- Direct customers to contact a Better Homes energy coach, available M-F, 9am to 5pm
 - Hotline: 1-844-881-9790
 - Email: ask@betterhomesbc.ca

Contractors

BC Hydro	CleanBC	FortisBC
Home Renovation Rebate alliance@bchydro.com	Better Homes betterhomes@gov.bc.ca	Home Renovation Rebate qualityinstalls@fortisbc.com
www.bchydro.com/contractors	www.betterhomesbc.ca/	www.fortisbc.com/homerebates

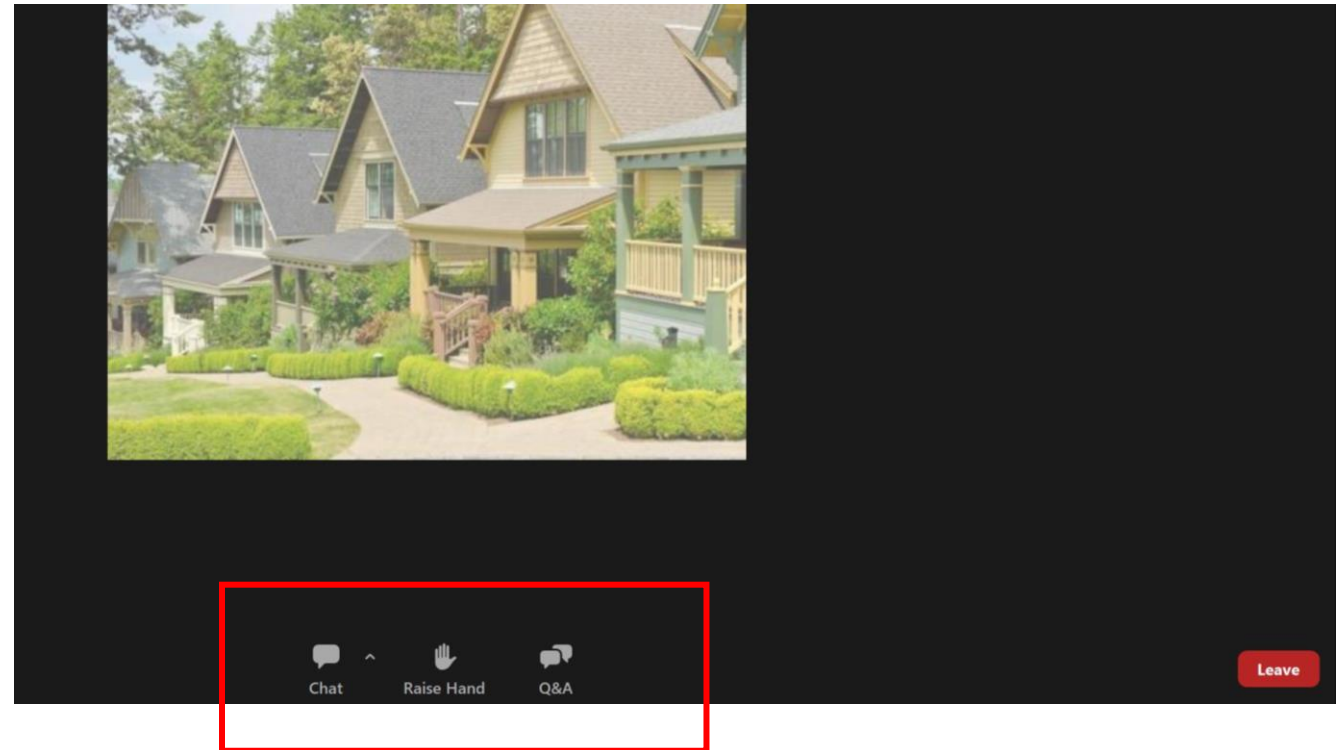
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Q&A

Q&A

- Questions
 - Type your questions or upvote other questions
 - Raise your hand and wait to be unmuted
- Comments/discussion
 - Use the chat box



More Questions?



Rebate program questions:
QualityInstalls@fortisbc.com

Questions about the HPCN:
HomePerformance.ca
info@homeperformance.ca
604-755-3469

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