



Home Performance Contractor Network FENESTRATION



**HOME PERFORMANCE
STAKEHOLDER COUNCIL**

Housekeeping

- Muted - invitation to unmute during Q&A
- Use chat for questions
- Will be recorded

Agenda

- 1) Introduction to the HPSC
- 2) Home Performance Contractor Network (HPCN)
 - Overview & Training Subsidies
 - Registration Process
- 3) CleanBC Better Homes Income-Qualified Offer
 - Overview
 - Update
- 4) Q&A



Introduction to the HPSC

The HPSC



Home Performance Sectors



Our Supporters



Home Performance Contractor Network (HPCN)

Working Roadmap Priority Action

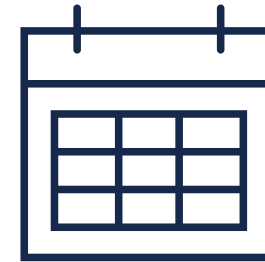
- Develop a network of retrofit contractors in BC that meet specific accreditation and qualification criteria with ongoing quality assurance
- (Eventually) be mandatory for government and utility incentive programs
- Long term vision
 - Address quality concerns to increase supply of quality contractors
 - Incentivize and increase demand for whole-home retrofits



Home Performance Contractor Network



Who?



When?



FENESTRATION



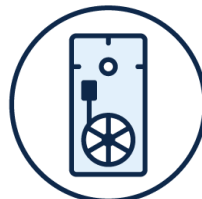
HEATING & HVAC



INSULATION & AIR SEALING



RENOVATORS



ENERGY ADVISORS

Fenestration

- Registration opens next Wednesday, June 16
- Public database launches later this year



Home Performance Contractor Network

Why?

- Eligibility for homeowners to receive incentives from CleanBC Better Homes new income-qualified offer
- Public recognition for quality work and the use of the Home Performance Contract Network logo
- Business information displayed in a public directory, which will be promoted across BC
- Invitations to exclusive networking, engagement, and training opportunities

Registration Process



Qualification Process: Training Subsidies

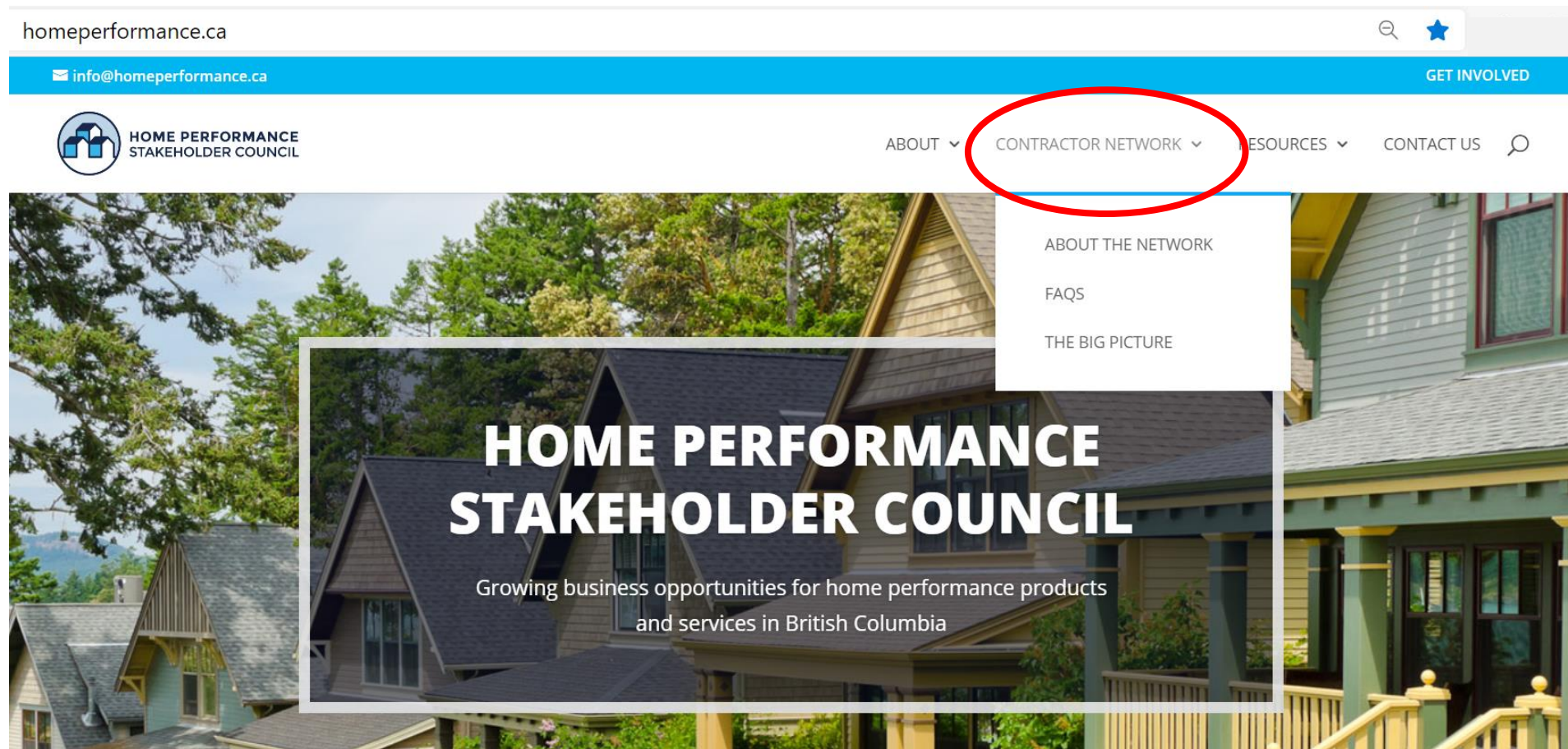
- Training subsidies available
 - 100% training costs
 - Contribution towards wages for time
- Must register with HPCN to be eligible
- Funded by the Province of B.C.

Subsidies

Total potential reimbursement per supervisor/installer: **\$460**

Maximum reimbursement limits per company may apply.

HPCN Registration Process



Full details and registration link at homeperformance.ca



About the Network



The Home Performance Contractor Network (HPCN) is a database of retrofit contractors in British Columbia (BC) that meet specified trade designation and training qualifications and are subject to ongoing review and quality assurance checks.

Home performance is a holistic approach to identifying and addressing homeowners' energy efficiency, comfort, health, and safety related issues to make a home perform better. It is estimated that nearly 500,000 single detached houses in BC may benefit from home performance upgrades. Whole home performance renovations in BC can assist utilities to meet energy conservation targets and governments to meet greenhouse gas reduction targets. Additionally, this multi-billion-dollar industry supports job creation and business development in communities across the province.



Ready to register as a quality contractor?

Apply Now (available June 16, 2021)

BC Registered Contractor Application



Before You Begin

Please have your company's GST number on hand as you will be required to provide it.

Primary Contact

Please indicate the person who will be your firm's main representative for the application.

First Name

Last Name

Phone Number

Phone Extension (optional)

Email

Password

Next

Scott's Windows Plus → Fenestration (HPCN)

Welcome back, Scott!

Scott's Windows Plus

Fenestration (HPCN)

STARTED JUNE 16, 2021

Sector Membership Status: In Progress

Current Stage: Registration and Company Information



What's Next?

Please review and update your company's profile

[Go to the current stage for more details](#)

Company Admin

Scott Smith
scott@windowsplus.com
(604)-555-4200

Change

STAGE 1

Registration and Company Information

CURRENT STAGE

STARTED JUNE 16, 2021

Company Profile

Review and Update Company Profile

Company Profile

Scott's Windows Plus
700 Vancouver Street
Burnaby, BC A1B 2C3
(604)-555-4200

scott@windowsplus.com

STAGE 2

Accreditation: Reference Checks

Contractors applying to the HPCN must provide two customer references from your most recent jobs.

Important: Canadian law requires the customer's privacy to be protected. Do not share customer information here unless you receive written permission from the customer to do so. To assist you with gathering this information appropriately, we have drafted a template you may wish to use when contacting your customers.

By submitting a reference you confirm you have received written confirmation from the customer to share this information with HPSC for a one-time reference check.

No files...

Add a Customer

STAGE 3

Accreditation: Code of Conduct

Read the HPSC's Code of Conduct and confirm your agreement below.

Read Code of Conduct

Sign Code of Conduct

Number of employees: 5
Employees in training hub: 3

[Edit Company Profile](#)

Employees (3+1)

Jillian Braun
Jacob Piper
Scott Smith

Invitations: [\(Cancel Invites\)](#)

Michael@windowsplus.com

Invite Employee

Qualifications: Fundamentals Training

During this step, your employees will complete the Fundamentals Training requirements. We require a minimum of 1 supervisor or lead installer - who will be responsible for the Fenestration retrofit work - to complete the training requirements; although you are welcome and encouraged to have additional employees complete the training. You can invite your employees to take the training once this stage is unlocked.

You also have the opportunity to upload additional qualifications that your supervisor or lead installer carries to be displayed under your company on the public search tool.

Course: Retrofitting with a House-as-a-System Approach

This introductory course will take approximately 3.5 hours to complete. Participants must complete a 30 question quiz and receive a 75% score to pass. The test can be taken as many times as needed.

[Sign-Up Employees](#)

Guide: Best Practices for Window and Door Replacement

Obtain a copy of the best practices guide and review the content. If you do not have a copy already, you can order a discounted copy through the link below.

[Order the Guide](#)

Knowledge Check: Best Practices for Window and Door Replacement

Your supervisor(s)/installer(s) must successfully pass the Fenestration BC Retrofit Exam. Sign up below and upload your employees' certificates of completion.

[Sign-Up Employees](#)

[Upload Certificates](#)

Accreditation: Business Requirements

At this stage you will need to submit the required business documentation.

Municipal business license(s) for applicable service territory

(inter-municipal and/or individual licenses accepted as applicable)

Add a New File

Standard one-year construction warrantee

Add a New File

General liability insurance

Contractors in the HPCN are required to carry a minimum of \$5 million general liability insurance. Please upload a copy of your insurance certificate with the "Home Performance Stakeholder Council" added as an "Additional Insured". If your insurer requests, below is the HPSC's corporate address:

Add a New File

Home Performance Stakeholder Council
c/o Segev LLP
6th Floor, 905 West Pender Street
Vancouver, BC, V6C 1L6

WorkSafeBC clearance letter

The HPSC will obtain a WorkSafeBC clearance letter on your behalf after you have uploaded the required documents above.

Add a New File

STAGE 6

Home Performance Contractor Network Agreement

At this stage you will need to sign the HPCN agreement.

What's Next?

Congratulations! You have one more step to complete before your company joins the HPCN. The HPSC will email you a copy of the HPCN Agreement. Please complete, sign, and return a copy of the document.

Once the HPSC has reviewed and counter-signed the agreement it will be uploaded to this stage and your company information will be added to the public directory.

STAGE 7

Contractor Management: HPCN Membership & Resolution Log

As a member of the HPCN you will have exclusive access to the HPCN logo and other resources.

[Access Logo & Resources](#)

This stage will also contain the record of your company's Contractor Management Protocol.

[View Logs](#)

OPTIONAL

Training Reimbursement Request



For a limited time, subsidies are available to reimburse the cost of required training for the HPCN as well as a portion of employee wages for the time required to complete it.

Eligibility:

- Subsidies are only available to contractors that are registered in the HPCN. The contracting business must pay for the employees training in order to be eligible for the subsidies as reimbursement payments are made to the contracting company, not to individual supervisors or installers.
- Subsidies apply to the first attempt at training only (i.e., first completion of a course or exam whether pass or fail). Any retakes will not be eligible for reimbursement.
- Subsidies are applicable to HPCN-required training only and are non-transferrable to other training, companies, or individuals.

Notes:

- Maximum reimbursement limits per company may apply.
- Reimbursement payments for eligible contractors begins August, 2021
- Reimbursements are available on a first-come, first-served basis while funding lasts.
- Registration with the HPCN does not guarantee reimbursement of training costs.

[Create a New Request](#)

CleanBC Better Homes Income-Qualified Offer

CleanBC Better Homes Income-Qualified Offer

- Standalone, income-qualified home retrofit program (coming soon)
- High-value incentives for low- to moderate-income households
- Complement to existing energy efficiency rebate programs

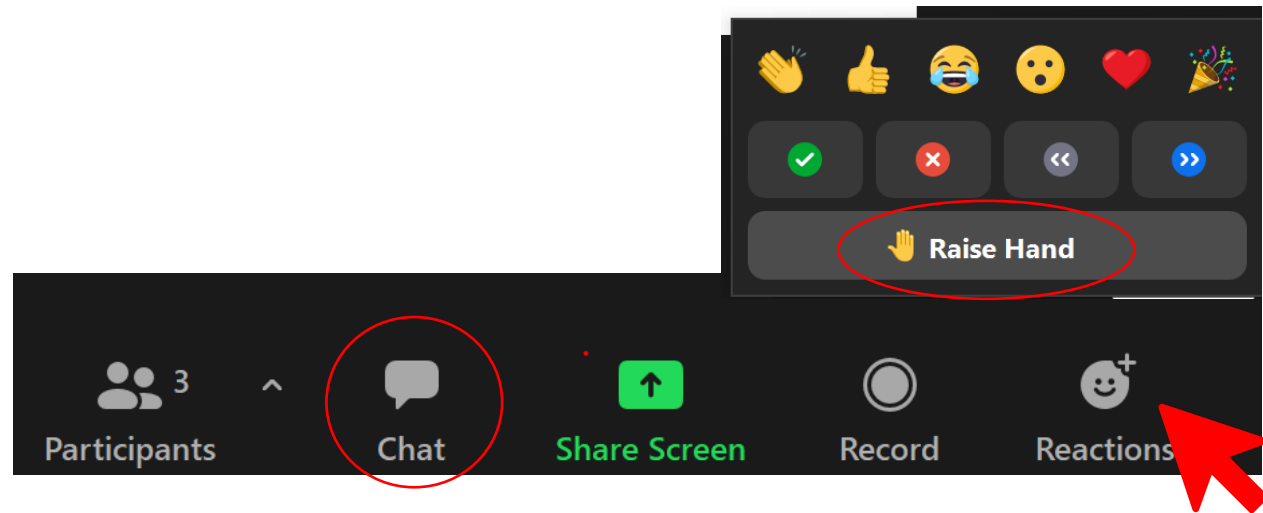
Goals:

- Improve energy affordability for income-qualified households facing financial hardship
- Increase awareness of energy efficiency and fuel switching opportunities
- Reduce greenhouse gas emissions in support of Province's CleanBC Plan

Q&A

Q&A

- Chat
 - Type your questions into the chat
- Raise your hand feature
 - Wait to be unmuted



Thank You

Next Steps

- Registration opens next Wednesday, June 16
- Learn more and register: **homeperformance.ca**

Stay in Touch

- homeperformance.ca
- guides.co/a/HPSC
- info@homeperformance.ca



**HOME PERFORMANCE
STAKEHOLDER COUNCIL**