



# HPCN Q&A and Engagement Session



**HOME PERFORMANCE  
STAKEHOLDER COUNCIL**

# Housekeeping

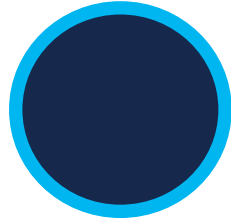
- Encourage videos on; muted to start
- Invitation to unmute during Q&A
- Use chat for questions and comments
- Will be recorded

# Agenda

- Home Performance Stakeholder Council (HPSC) Update
- Home Performance Contractor Network (HPCN) Update
- Q&A and Feedback

# Home Performance Stakeholder Council (HPSC) Update

# HPSC Governance Structure



**TBD**  
**BOARD MEMBER**  
HPSC FP



**AKUA SCHATZ**  
**BOARD MEMBER**  
CaGBC



**ANDY COCKBURN**  
**BOARD MEMBER**  
NAIMA



**RYAN COLEMAN**  
**BOARD CHAIR**  
ECOLIGHTEN



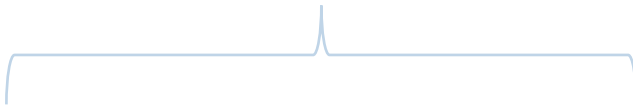
**DARLA SIMPSON**  
**BOARD MEMBER**  
SES CONSULTING



**DAVID LEWIS**  
**BOARD MEMBER**  
ALPINE INSULATION



**JOVAN CHEEMA**  
**BOARD MEMBER**  
HPSC



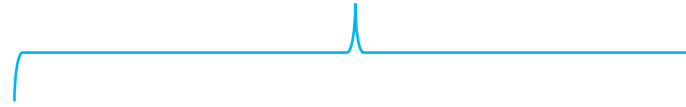
**MURRAY BOND**  
**BOARD ADVISOR**  
MINDSPRING MARKETING



**PETER SUNDBERG**  
**BOARD ADVISOR**  
CITYGREEN



**CHRISTINE GUSTAFSON**  
**BOARD ADVISOR**  
HARBOURGREENE CONSULTING



**FUNDING COMMITTEE**

**INDUSTRY ADVISORY COMMITTEE**

**SECTOR COUNCILS**



**TANYA RATZLAFF**  
**MANAGER, STRATEGIC RELATIONS**



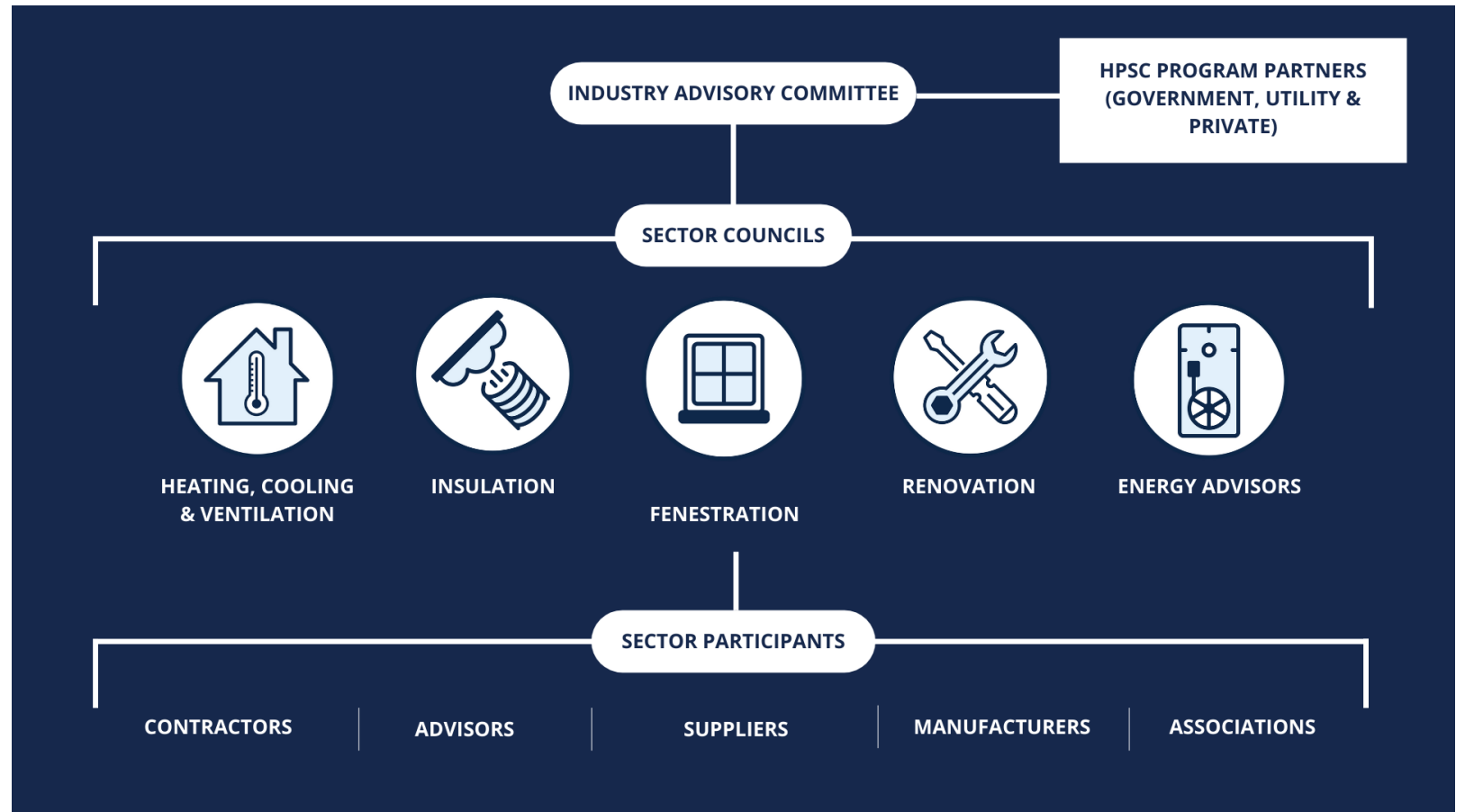
**GREG BLOOM**  
**MANAGER, INDUSTRY RELATIONS**



**PUBALI SHOMEBASU**  
**COORDINATOR**

# Home Performance Sectors

- New Industry Advisory Committee
- Sector Councils: quarterly scheduled calls
- Weekly industry calls
- Planning for spring forum (virtual)



# Home Performance Contractor Network (HPCN) Update

# HPCN Registration & Membership

Sector	# HPCN Registrants	# HPCN Members
Fenestration	47	3
HVAC	160	4
Insulation	93	1

**Registrants** = companies that are in-progress i.e., still completing their registration

**Members** = companies that have completed their registration and are in good standing



# HPCN Feedback

- Feedback and response
  - TECA course availability – new courses added
  - Technical questions – new how-to instructions and videos
- Company admins should be receiving emails
- Reminder
  - Lead installers/supervisors should be trained
  - 6 months to complete advanced training (HVAC and insulation)

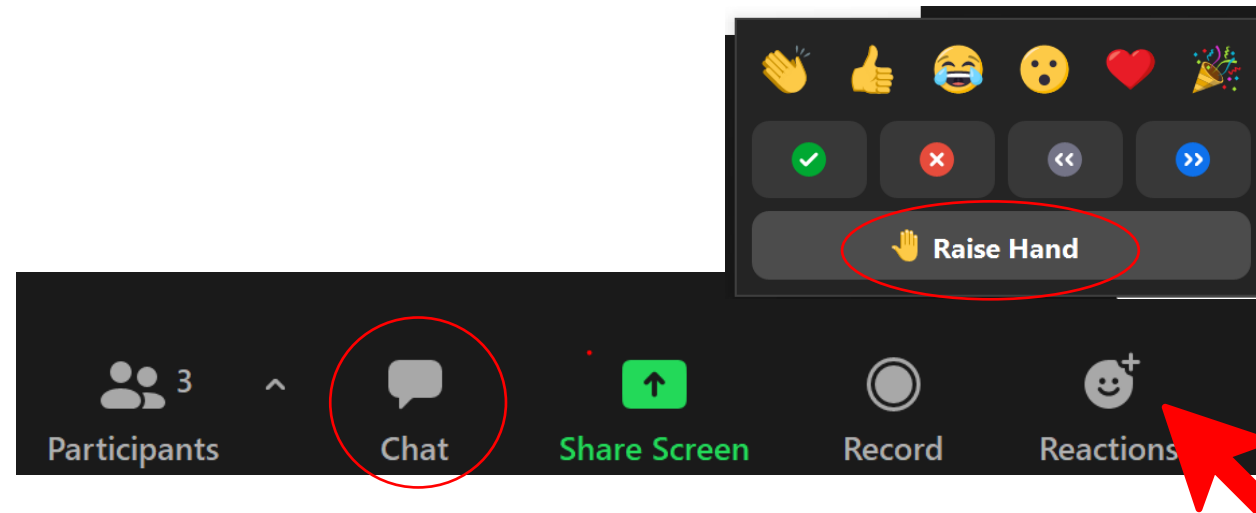
# HPCN Important Dates

- April 1, 2022
  - Membership becomes mandatory for provincial heat pump rebates
- January 31, 2022
  - Courses remain free but now only while funding lasts
    - HVAC - Quality Installation of Air Source Heat Pumps and Forced Air Furnaces in BC Homes
    - Insulation - Quality Installation of Insulation Retrofits in BC Homes
- Date TBC
  - CleanBC Income Qualified Program

# Q&A and Feedback

# Q&A and Feedback

- Chat
  - Type your questions or comments into the chat
- Raise your hand feature
  - Wait to be unmuted



# Thank You

Learn about and register for the HPCN:  
[homeperformance.ca/ContractorNetwork](https://homeperformance.ca/ContractorNetwork)

Connect with the HPSC: [homeperformance.ca](https://homeperformance.ca)

- Sign-up for our newsletter
- Join a Sector Council
- Free resources



HOME PERFORMANCE  
STAKEHOLDER COUNCIL



# Background Information



**HOME PERFORMANCE  
STAKEHOLDER COUNCIL**

# Home Performance Stakeholder Council (HPSC) Overview

# Who is the HPSC?

## Vision

Serve as the lead industry facilitators to increase the supply and demand for BC contractors to deliver quality, affordable services for consumers that focus on whole-home performance.

*High performing homes significantly reduce energy use and carbon emissions while enhancing building durability, occupant comfort, and health.*

## Strategic Pillars

### Advocacy

Create opportunities for industry to work together to provide input and recommendations that remove barriers and promote growth.

### Market Growth

Develop effective, long-term strategies, tools and resources to accelerate industry growth and expand business opportunities.

### Capacity Building

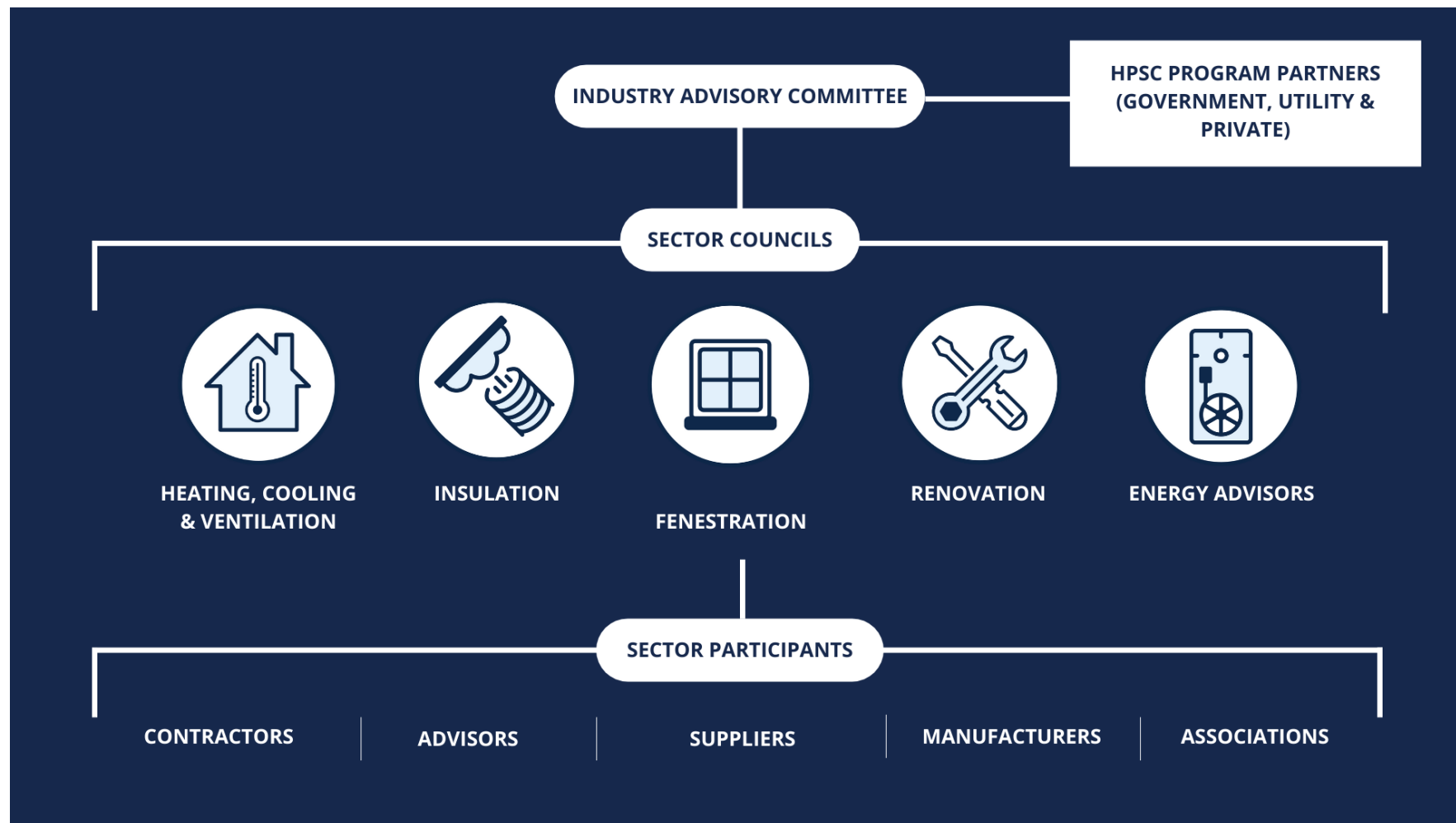
Cultivate and support a trained and qualified workforce that reliably delivers home performance related products and services.

### Quality Workmanship

Help the development and implementation of programs, training and accreditation that supports quality workmanship.



# Home Performance Sectors

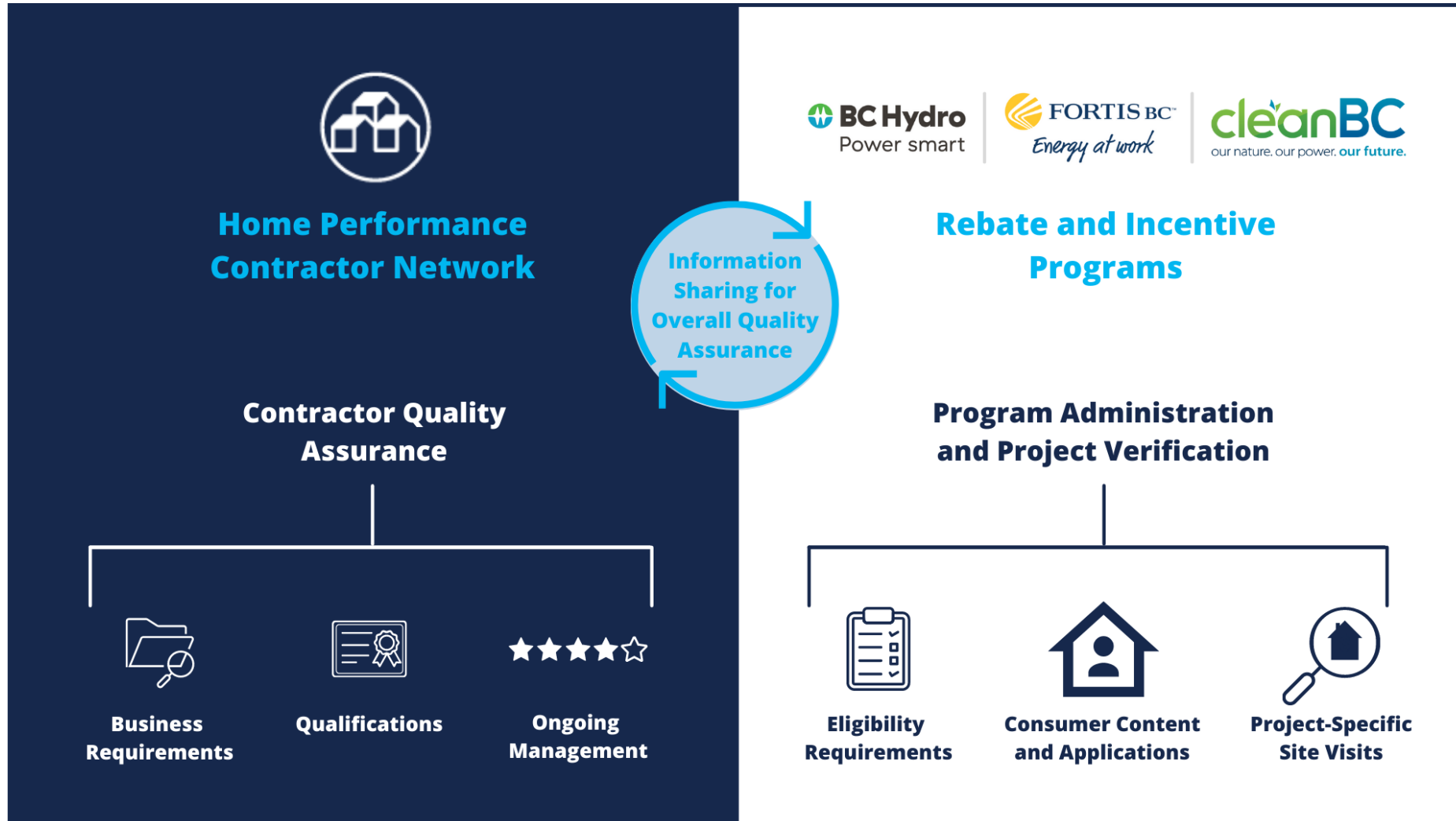


# Our Supporters



# Home Performance Contractor Network (HPCN) Overview

# About the HPCN



# Eligibility



FENESTRATION

Registration  
OPEN

Mandatory\*  
WINTER 2021



HEATING, COOLING,  
& VENTILATION

Registration  
OPEN

Mandatory\*  
SPRING 2022



INSULATION

Registration  
OPEN

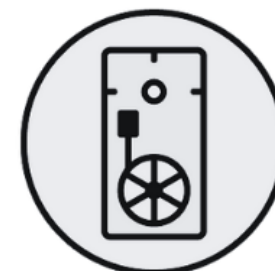
Mandatory\*  
FALL 2022



RENOVATION

Registration  
OPEN EARLY 2022

Mandatory\*  
TBD



ENERGY ADVISORS

Registration  
OPEN EARLY 2022

Mandatory\*  
TBD

\*For participating programs



# Why join the HPCN?



- Subsidized training (for a limited time)
- Eligibility for rebate and incentive programs
- Use of the HPCN logo
- Business information displayed in a search tool and promoted across BC
- Invitations to exclusive networking, engagement, and training opportunities

Find a registered contractor near you

What **type** of efficiency upgrade are you planning?

All Types



Where is the home **located**?

Enter municipality or regional district

Submit

# HPCN Participation



Company

1

## Application

- Business information
- Code of Conduct
- Reference Checks



Employees

2

## Qualifications

- Sector-specific: trade designations (as applicable) and training



Company

3

## Business Documentation & Agreement

- Submit: municipal/regional business licenses, proof of warrantee, updated insurance, and WorkSafeBC clearance letter
- Sign network agreement



Company & Employees

4

## Membership & Ongoing Management

- Displayed on the public search tool
- Access to subsidy reimbursements, network logo, networking
- Ongoing management



# QUALIFICATIONS - HVAC



## Required to Complete Registration

Furnace Contractors Only: Certified Class B Gas Fitter Certificate



Course: HPSC's Retrofitting with a House-as-a-System Approach



Complete Two Specific Courses from Either of These Providers:

### Option 1 TECA

- Principles of Moving Air
- Heat Loss/Gain

### Option 2 HRAI

- Principles of Residential Ventilation
- Heat Loss Heat Gain Calculations



## Required within 6 Months of Starting Qualifications

Course: HPSC's Quality Installation of Forced Air Furnaces and Air Source Heat Pump Retrofits in BC Homes



## Optional

Heat Pump Contractors: Red Seal Refrigeration and Air Conditioning Mechanic

Program Training

Course: HPSC's Air Sealing Retrofits in BC Homes (coming soon)



# QUALIFICATIONS - INSULATION



## Required to Complete Registration

Course: HPSC's Retrofitting with a House-as-a-System Approach



Course: HPCN Insulation Training for BC Homes



Course: HPSC's Quality Installation of Insulation Retrofits in BC Homes (Modules 0-2)



## Required within 6 Months of Starting Qualifications

Course: HPSC's Quality Installation of Insulation Retrofits in BC Homes (Modules 3-8)



## Optional

Program Training

Course: HPSC's Air Sealing Retrofits in BC Homes (coming soon)



# QUALIFICATIONS - FENESTRATION



## Required to Complete Registration

Course: HPSC's Retrofitting with a House-as-a-System Approach



Resource: FENBC and BC Housing's Best Practices for Window and Door Replacements



Knowledge Check: FENBC's Installers Exam



## Required within 6 Months of Starting Qualifications

Future Development



## Optional

Program Training

Course: HPSC's Air Sealing Retrofits in BC Homes (coming soon)



# HPCN Participation



1

## Application

- Business information
- Code of Conduct
- Reference Checks



2

## Qualifications

- Sector-specific: trade designations (as applicable) and training



**Company**

3

## Business Documentation & Agreement

- Submit: municipal/regional business licenses, proof of warrantee, updated insurance, and WorkSafeBC clearance letter
- Sign network agreement



**Company & Employees**

4

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