



Home Performance Contractor Network HVAC & INSULATION

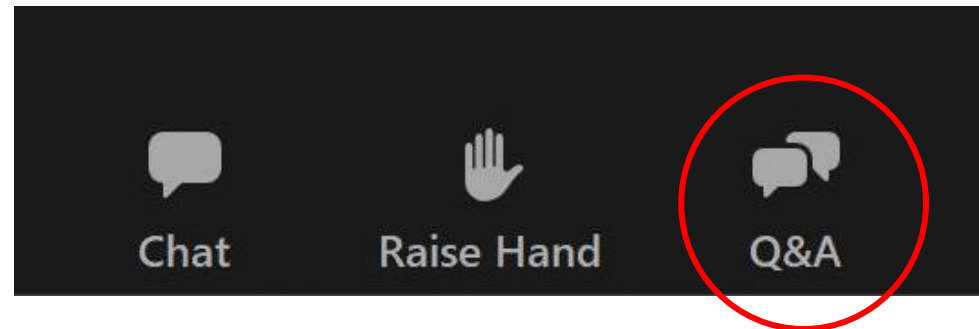


**HOME PERFORMANCE
STAKEHOLDER COUNCIL**



Housekeeping

- Muted – opportunity to unmute during Q&A
- Use Q&A box for questions
- Will be recorded



Agenda

- 1) Introduction to the HPSC
- 2) Home Performance Contractor Network (HPCN)
 - Overview
 - Requirements
 - Registration
- 3) Q&A

Introduction to the HPSC

Who is the HPSC?

Vision	Serve as the lead industry facilitators to increase the supply and demand for BC contractors to deliver quality, affordable services for consumers that focus on whole-home performance. <i>High performing homes significantly reduce energy use and carbon emissions while enhancing building durability, occupant comfort, and health.</i>			
Strategic Pillars	Advocacy Create opportunities for industry to work together to provide input and recommendations that remove barriers and promote growth.	Market Growth Develop effective, long-term strategies, tools and resources to accelerate industry growth and expand business opportunities.	Capacity Building Cultivate and support a trained and qualified workforce that reliably delivers home performance related products and services.	Quality Workmanship Help the development and implementation of programs, training and accreditation that supports quality workmanship.
2021 Priority Initiatives	Networking of Qualified Contractors Establish a network of qualified contractors and support ongoing engagement, networking, and consultation within the industry.			
	Home Performance Literacy & Demand Develop and/or promote awareness and training of house-as-a-system and consumer demand to contractors.			

Home Performance Sectors



Our Supporters



Home Performance Contractor Network (HPCN) Overview

Home Performance Contractor Network (HPCN)



FENESTRATION

Registration
OPEN

Mandatory*
OCTOBER 2021



HEATING, COOLING,
& VENTILATION

Registration
OPEN

Mandatory*
SPRING 2022



INSULATION

Registration
OPEN

Mandatory*
FALL 2022



RENOVATION

Registration
OPEN JANUARY 3,
2022

Mandatory*
TBD



ENERGY ADVISORS

Registration
OPEN JANUARY 3,
2022

Mandatory*
TBD

*For participating programs

Background & Development



Why join the HPCN?

- Subsidized training (for a limited time)
- Eligibility for rebate and incentive programs from program partners
- Public recognition for quality work and use of the HPCN logo
- Business information displayed in a public directory/search tool and promoted across BC
- Invitations to exclusive networking, engagement, and training opportunities



Program Partners

+ more to come!

Rebate or Incentive Type

Date that HPCN is Mandatory for Rebate or Incentive Programs



Window

FALL 2021



Income-
Qualified Offer



Heating, Cooling,
& Ventilation

FALL 2021



Income-
Qualified Offer*

April 1, 2022



Better Homes &
Home Renovation
Rebate



Insulation

FALL 2021



Income-Qualified
Offer**

November 1, 2022



Better Homes &
Home Renovation
Rebate

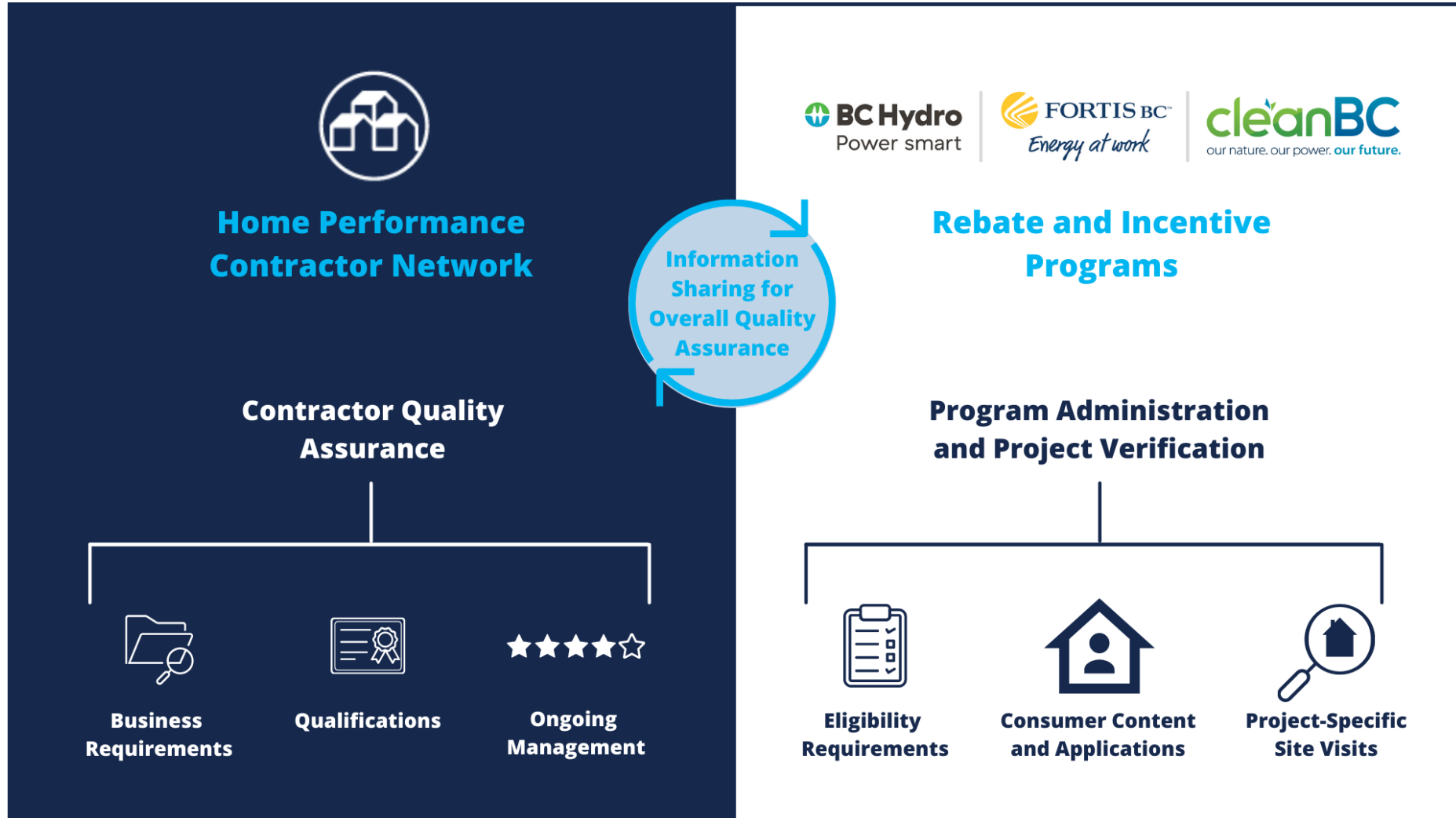
*Heat Pump PRC also eligible until March 31, 2022

**Insulation PRC also eligible until October 31, 2022



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STAKEHOLDER COUNCIL

HPCN and Rebate/Incentive Programs



Home Performance Contractor Network (HPCN) Requirements

HPCN Eligibility

- Be companies or independent contractors. Individual installers are not eligible to apply on their own.
- Directly employ their installers for the relevant sector. Membership in the HPCN does not cover sub-contractors.
- Be currently be operating in British Columbia and have been operating in British Columbia for a minimum of three (3) consecutive years before the date of application.

homeperformance.ca/contractornetwork

HPCN Participation



1

Application

- Business information
- Code of Conduct
- Reference Checks



2

Qualifications

- Sector-specific: trade designations (as applicable) and training



3

Business Documentation & Agreement

- Submit: municipal/regional business licenses, proof of warrantee, updated insurance, and WorkSafeBC clearance letter
- Sign network agreement



4

Membership & Ongoing Management

- Displayed on the public search tool
- Access to subsidy reimbursements, network logo, networking
- Ongoing management



HPCN Qualifications - HVAC

	Requirement	Estimate Time (hours)	Subsidy
Required for membership	Trade Designation: Gas Fitter (mandatory for furnace installers)	n/a	n/a
	Course: House-as-a-System Course	3.5	\$0 (free course)
	Courses: TECA or HRAI	26-28.5	\$1,096-1,332 (course cost) + \$442-485 wage contribution
6 months to complete	Course: Quality Installation of Forced Air Furnace and Air Source Heat Pump Retrofits in BC Homes	26	\$442 wage contribution (free course until December 31, 2021)

**Total Time
55-58 hours**

**Total Subsidy
\$2,022-2,220**

HPCN Qualifications - INSULATION

Requirement	Estimate Time (hours)	Subsidy
Course: House-as-a-System Course	3.5	\$0 (free course)
Course: Introduction to Insulation Installation (NAIMA)	2.5	\$0 (free course) + \$37 wage contribution
Course: Quality Installation of Insulation Retrofits in BC Homes (modules 0-2)	6.5	\$0 (free course until December 31, 2021) + \$495 wage contribution
Course: Quality Installation of Insulation Retrofits in BC Homes (modules 3-8)	26.5	

Required for membership

6 months to complete

Total Time
39 hours

Total Subsidy
\$532

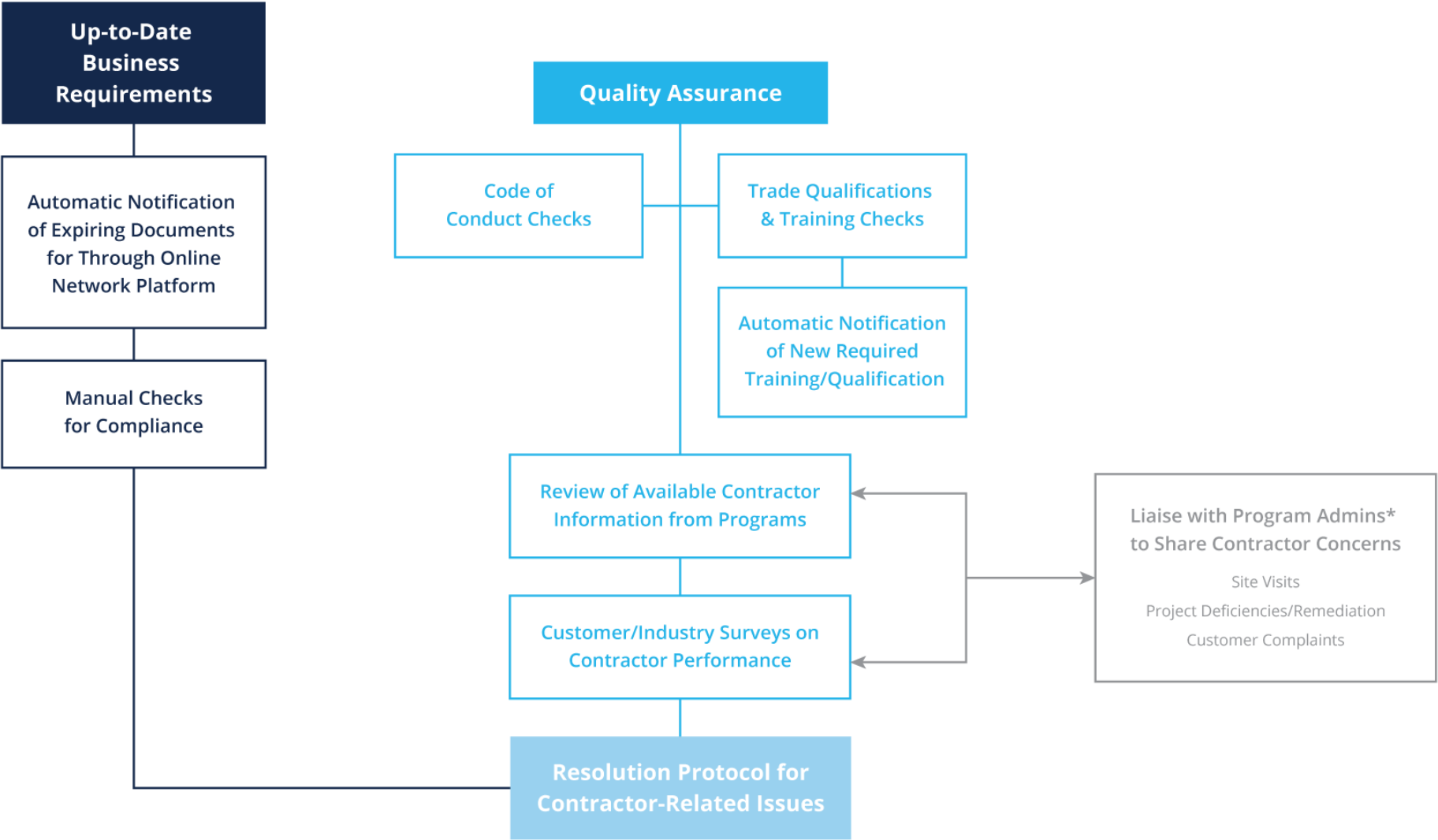
HPCN Qualifications - FENESTRATION

Requirement	Estimate Time (hours)	Subsidy
Course: House-as-a-System Course	3.5	\$0 (free course)
Resource: Best Practices for Window and Door Replacements	8	\$152 (resource cost with HPCN discount)
Knowledge Check: FENBC Replacement Installer Fundamentals Exam	1.5	\$250 (exam cost) + \$62 wage contribution

Total Time
13 hours

Total Subsidy
\$465

HPCN Ongoing Management



*Participating program partners



HPCN Membership



Rebate Search Tool

[About Us](#)

[Contact Us](#)



Find a Registered Contractor near you


Search By Contractor


Location * * required fields


Select Region ▼

Company Name (optional)

Type of Work *

Windows and Doors 

Heating, Cooling, and Ventilation 

Insulation 

Powered by the [Home Performance Stakeholder Council](#)

Home Performance Contractor Network (HPCN) Registration

HPCN Registration: Apply

info@homeperformance.ca

GET INVOLVED



ABOUT ▾ CONTRACTOR NETWORK ▾ RESOURCES ▾ CONTACT US 🔍

About the Network



The Home Performance Contractor Network (HPCN) is a database of retrofit contractors in British Columbia (BC) that meet specified trade designation and training qualifications and are subject to ongoing review and quality assurance checks.

Home performance is a holistic approach to identifying and addressing homeowners' energy efficiency, comfort, health, and safety related issues to make a home perform better. It is estimated that nearly 500,000 single detached houses in BC may benefit from home performance upgrades. Whole home performance renovations in BC can assist utilities to meet energy conservation targets and governments to meet greenhouse gas reduction targets. Additionally, this multi-billion-dollar industry supports job creation and business development in communities across the province.

The Home Performance Contractor Network (HPCN) is the result of years of industry collaboration dedicated to improving the quality supply and consumer demand for affordable home performance services. It is a network developed for industry, by industry. Learn more about [home performance and the HPSC](#) and the [broader vision behind the network](#).

Learn More

Apply Now



HPCN Registration: Apply

Membership Application

BC Registered Contractors

Primary Contact Business Profile Service Territory Additional Declaration

Before You Begin

Please have your company's GST number on hand as you will be required to provide it.

Primary Contact

Please indicate the person who will be your firm's main representative for the BC Registered Contractors application.

First Name	<input type="text"/>	Last Name	<input type="text"/>
Phone Number	<input type="text"/>	Phone Extension (optional)	<input type="text"/>
Email	<input type="text"/>		
Password	<input type="text"/>		

[Next](#)



HPCN Registration: Contractor Portal

Your Company's Name

Sectors

Enroll in a New Sector



HVAC (HPCN)

STARTED SEPTEMBER 30, 2021

[View Details](#)

Status

In Progress

Stage

Registration and Company Information



Insulation (HPCN)

STARTED SEPTEMBER 29, 2021

[View Details](#)

Status

In Progress

Stage

Registration and Company Information

Company Admin

Your Name
Last Active: 1 day ago
you@company.ca
(778) 555-5555

Company Profile

Company Name
123 A Street
City, BC A1A 1A1
(778) 555-0000
info@company.ca
Number of employees: 3

[Edit Company Profile](#)

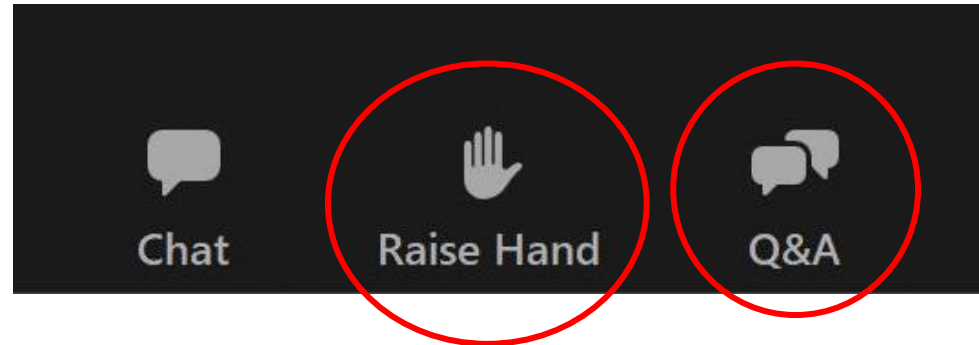
Employees (3)

Employee Name 1
Employee Name 2
Employee Name 3

Q&A

Q&A

- Q&A
 - Type your questions into the Q&A box
 - Upvote others' questions
- Raise your hand feature
 - Wait to be unmuted



Thank You

Next Steps

Details and registration

homeperformance.ca/contractornetwork

Questions? info@homeperformance.ca



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