



August 3, 2018

To BC Ministry of Energy, Mines, and Petroleum Resources,

Re: Memo from Home Performance Stakeholder Council with recommendations for Retrofit Partnership Program

The Home Performance Stakeholder Council (HPSC) would like to thank the Ministry of Energy, Mines, and Petroleum Resources for their efforts to engage industry contractors in the program design and development process for the upcoming Retrofit Partnership program. The HPSC is encouraged by the proactive efforts of government to utilities to use the HPSC infrastructure and actively collaborate with contractors and service providers within BC's home performance industry.

As highlighted in our Roadmap for Home Performance document, the HPSC continues to focus our efforts to address the issues of consumer demand for quality home performance projects and availability of quality contractors to provide professional home performance work. To this end, the HPSC recommends that the program evolution for Retrofit Partnership include:

- Increase awareness of house-as-a system-concepts and practices (through incentive offers, program design and program communications and marketing) and use creative and innovative ways to illustrate the consumer benefits of house-as-a-system renovations;
- Define and increase the capacity of trained home performance professionals; and
- Provide clear and stable market signals that provide industry with the platform to plan for the future to invest, build capacity and grow business opportunities for home performance products and services.

Specifically, on Ministry's plans for industry training and professionalization as part of the Retrofit Partnership, HPSC would recommend the following design and development considerations:

- Continuing the practice of proactive collaboration between government, utilities and industry stakeholders to ensure the industry voice is being heard and considered.
- Reviewing industry specific recommendations highlighted in the HPSC Roadmaps to inform the design of industry training options.
- Consulting with HPSC industry sector councils to test training and accreditation ideas and concepts.
- Developing an approach that considers the immediate needs for energy-efficiency programs and can be harnessed into a long-term approach to industry professionalization that can be embraced and valued by contractors.

The HPSC is encouraged by the development of a Retrofit Partnership program and will continue to advocate for the sustained, deep retrofits needed to result in real energy and GHG savings in BC.

Sincerely,

The Executive, Home Performance Stakeholder Council.